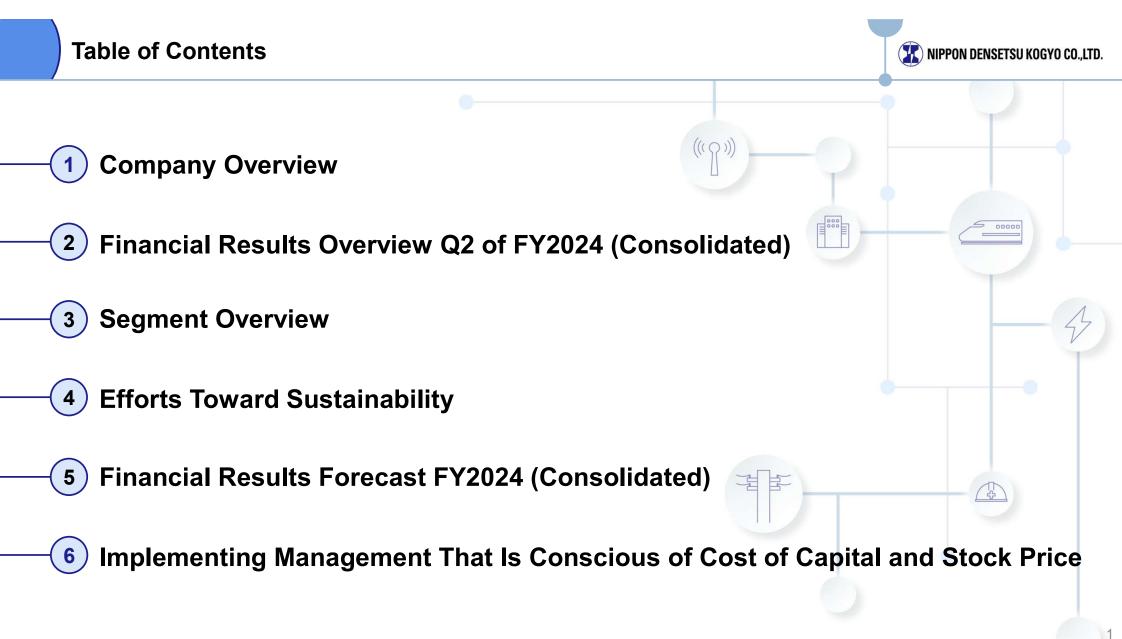
Briefing on the Financial Results for Q2 of FY2024 (the Six Months Ended September 30, 2024)

November 25, 2024



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1 Company Overview



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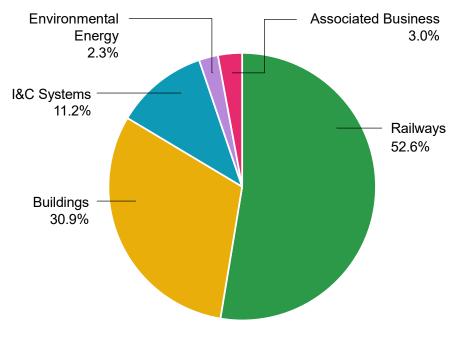
Leading company in the field of construction of electrified railway equipment (Railways) Covers a wide range of construction, including construction of electrical facilities for buildings (Buildings), construction of information and communication systems (I&C Systems), and construction for Environmental Energy

Nationwide business operations

Net sales composition by segment (¥)

		(Unit: million yen)
Segment	Q2 of FY2024 Net sales	Including net sales to JR East
Railways	39,768	31,650
Buildings	23,391	931
I&C Systems	8,499	4,424
Environmental Energy*	1,735	173
Associated Business*	2,231	110
Total	75,625	37,290 (49.3%)

Net sales composition by segment (%)



* Environmental Energy includes construction for renewable energy, construction of ZEB, construction for projects to improve energy efficiency, and construction for air conditioning and water supply and drainage sanitization equipment. It was previously included in Buildings (Construction of electrical facilities for buildings) but became an independent segment in FY2024.

* Associated Business includes real estate business, total building management, maintenance and inspection of electrical facilities, sale of materials, software development, and design of electrical facilities.

2 Financial Results Overview Q2 of FY2024 (Consolidated)



NIPPON DENSETSU KOGYO CO.,LTD.

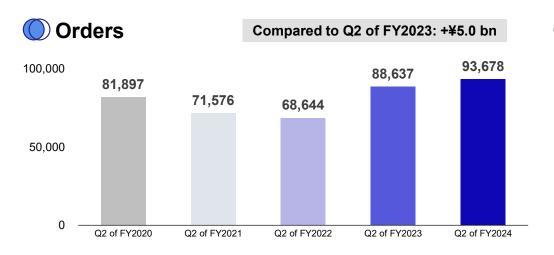
Key Points in the Financial Results

- Orders increased in the construction of information and communication systems segment and the construction for environmental energy segment, which are our focus areas.
- Net sales increased as construction for large-scale redevelopment projects began in earnest. Operating
 profit also increased as we minimized the impact of increased costs.
- With abundant backlog carried over to next half, we maintained high construction volumes while complying with the regulation to limit overtime work. (Figures in parentheses are ratios to net sales. Unit: million yen)

	Q2 of FY2023 Results (A)		Q2 of FY2024 Results (B)		Year-on-Year Change (B-A)	
Backlog at beginning of period	156,811		173,719		16,907	10.8%
Orders	88,637		93,678		5,040	5.7%
Net sales	71,039		75,625		4,586	6.5%
Gross profit	7,358	(10.4%)	7,629	(10.1%)	271	3.7%
SG&A	7,036	(9.9%)	7,290	(9.6%)	254	3.6%
Operating profit	321	(0.5%)	338	(0.4%)	17	5.3%
Non-operating income and expenses	561	(0.8%)	699	(0.9%)	138	24.6%
Ordinary profit	883	(1.2%)	1,038	(1.4%)	155	17.6%
Extraordinary income and losses	-190	(-0.3%)	-217	(-0.3%)	-27	%
Profit attributable to owners of parent	483	(0.7%)	284	(0.4%)	-199	-41.2%
Backlog carried over to next half	175,511		192,772		17,261	9.8%

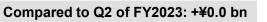
Financial Results Overview Q2 of FY2024 (Consolidated)

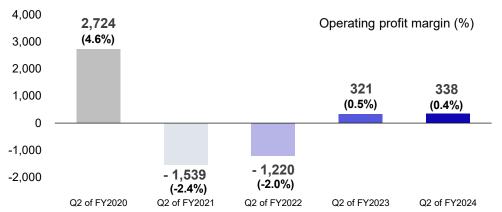
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Operating profit

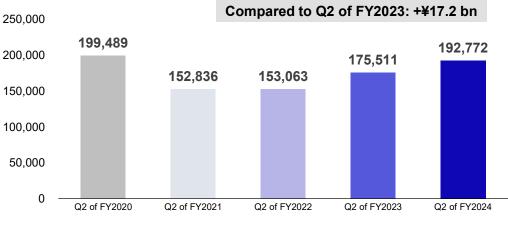
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(Unit: million yen) Net sales Compared to Q2 of FY2023: +¥4.5 bn 100,000 75,625 71,039 63,683 60,889 59,067 50.000 0 Q2 of FY2020 Q2 of FY2021 Q2 of FY2022 Q2 of FY2023 Q2 of FY2024

O Backlog carried over to next half



NIPPON DENSETSU KOGYO CO.,LTD.

7

Summary by Business Segment

Construction of Electrified Railway Equipment

- While there were some delays in orders from JR companies, orders from other private railway companies were robust.
- Despite a decline after large sales related to Hokuriku Shinkansen (between Kanazawa and Tsuruga), the impact on net sales was limited due to contributions of group companies.
- While net sales declined, construction work ordered by JR East contributed to an increase in operating profit.
- Backlog carried over to next half continued to trend upward.



Construction of Electrical Facilities for Buildings

- As we had abundant construction work in hand, we continued to take orders strategically, taking into account the volume of construction work in hand and profitability.
- Net sales significantly increased as construction of multiple large-scale construction projects began in earnest.
- While net sales increased, operating profit currently shows a decline as there is a tendency for more changes in contracts with customers associated with rising costs to be deferred to the second half.
- Backlog carried over to next half continued to trend upward.

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Summary by Business Segment

Construction of Information and Communication Systems

- Orders significantly increased due to a successful bid for a large-scale network project.
- Despite some impact of the reduction in investment by mobile communications companies, large-scale projects continued to steadily progress.
- Operating profit declined as net sales tend to be larger in Q3 and Q4, and SG&A expenses increased.
- Backlog carried over to next half increased as orders grew.



Construction for Environmental Energy

- Orders were received for large-scale construction related to a wind power plant project and a stationfront redevelopment project that involves electrical, air conditioning, and sanitation work in one.
- Net sales declined as projects for which we are likely to receive orders are in planning stages, and sales from renewable energy projects dropped after large sales.
- Operating profit currently shows a decline as there is a tendency for more changes in contracts with customers associated with rising costs to be deferred to the second half.
- Backlog carried over to next half increased.



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Trend in Core System-related expenses (Non-Consolidated)

Factors for Changes in Operating Profit (Year on year)

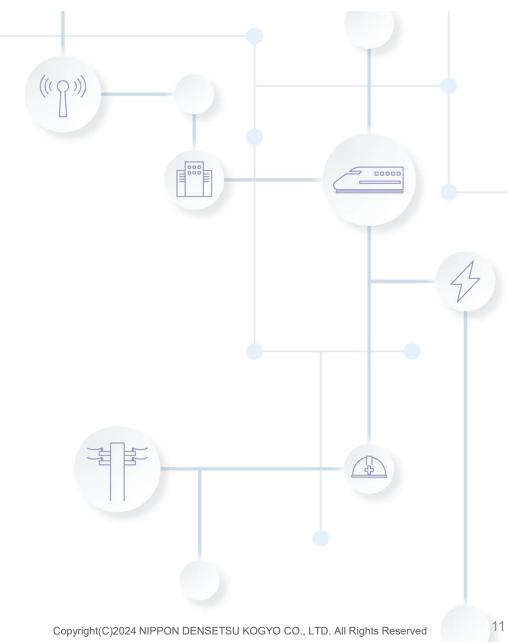
2

2,500 2.147 Increase in Increase in Increase in system expenses: Core systems profit on fixed 2,000 (Introduction of new systems) completed expenses 1,470 construction (System 1,500 Increase in personnel expenses: Base pay contracts expenses) (Increase in base pay) 819 1.000 567 Increase in 500 fixed expenses (Personnel 0 FY2022 full-year result FY2023 full-year result FY2024 full-year forecast FY2025 full-year forecast Increase in expenses) Increase in fixed SG&A -458 expenses (System (Other) Increase in expenses) SG&A -245 -43 Decrease in (Personnel SG&A expenses) 338 321 (Other) -198 +1,019 -92 +35 Q2 of FY2024 Q2 of FY2023 Operating profit Operating profit Gross profit on completed SG&A: -254 construction contracts: +271

(Unit: million yen)

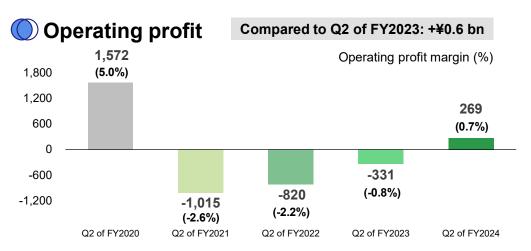






Financial Results for Construction of Electrified Railway Equipment Segment

Orders Compared to Q2 of FY2023: -¥1.6 bn 60.000 48,683 45,764 44,134 37,765 40.000 34,282 20,000 0 Q2 of FY2020 Q2 of FY2021 Q2 of FY2022 Q2 of FY2023 Q2 of FY2024



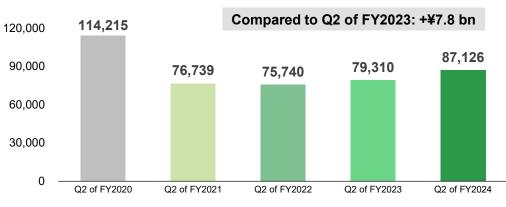
Net sales Compared to Q2 of FY2023: -¥1.2 bn 60.000 41,024 39,768 38,886 37.659 40,000 31,502 20,000 0 Q2 of FY2020 Q2 of FY2021 Q2 of FY2022 Q2 of FY2023 Q2 of FY2024

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(Unit: million yen)

12

O Backlog carried over to next half



* We have revised segment classifications effective Q2 of FY2024. Results for Q2 of FY2023 are based on the segment classifications after the revision.

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Orders and Net Sales (Disaggregated)

3

		FY2021	FY2022	FY2023	FY2024
ID	Orders	19.9	20.7	29.2	26.4
JR		54.8	56.0	69.9	(forecast) 64.8
	Net	21.7	19.6	21.1	20.9 (forecast)
	sales	57.3	54.4	58.7	(iorecast) 64.7

		FY2021	FY2022	FY2023	FY2024
Other private railway	Orders	4.9	4.4	4.6	5.8
companies	Orders	7.3	8.0	8.4	(forecast) 9.7
	Net	2.4	2.7	2.6	2.5 (forecast)
	sales	6.8	7.5	8.0	(iorecast) 7.4

* Figures at the top: Q2 results; figures at the bottom: full-year results (forecasts for FY2024)

		FY2021	FY2022	FY2023	FY2024
Public railway	Ordere	5.4	1.4	1.0	0.4
companies JRTT	Orders	11.1	3.4	4.4	(forecast) 4.4
	Net	2.8	3.4	4.8	2.0
	sales	7.6	9.6	93	(forecast) 6.5

* JRTT stands for Japan Railway Construction, Transport and Technology Agency.

		FY2021	FY2022	FY2023	FY2024
Total	Orders	30.3	26.6	34.9	32.6
Total		73.4	67.5	82.8	(forecast) 79.0
	Net	27.1	25.8	28.6	25.5
	sales	71.8	71.6	76.1	(forecast) 78.7

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(Unit: billion yen)

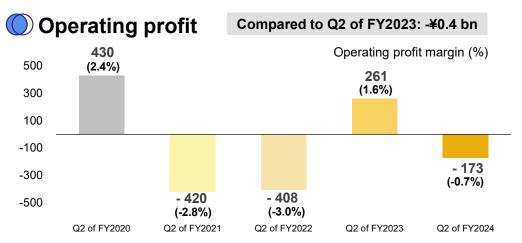
Financial Results for Construction of Electrical Facilities for Buildings Segment

 Orders
 Compared to Q2 of FY2023: -¥1.1 bn

 40,000 28,351 27,195

 20,000 21,835 22,906 22,532

 0 Q2 of FY2020 Q2 of FY2021 Q2 of FY2022 Q2 of FY2023 Q2 of FY2024



(Unit: million yen) Net sales 40,000 20,000 18,123 14,764 13,486 16,495 16,495 0

Q2 of FY2022

Q2 of FY2023

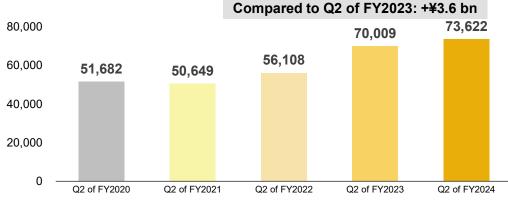
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Q2 of FY2024

Backlog carried over to next half

Q2 of FY2021

Q2 of FY2020



* We have revised segment classifications effective Q2 of FY2024. Results for Q2 of FY2023 are based on the segment classifications after the revision.

* Results for Q2 of FY2020, FY2021 and FY2022, and backlog for Q2 of FY2023 include those for the construction for environmental energy segment.

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Financial Results for Construction of Information and Communication Systems Segment

Operating profit margin (%)

Orders Compared to Q2 of FY2023: +¥5.2 bn 20.000 16,879 11,679 10,685 10,515 10,155 10,000 0 Q2 of FY2020 Q2 of FY2021 Q2 of FY2022 Q2 of FY2023 Q2 of FY2024

Backlog carried over to next half

8,880

Q2 of FY2021

Net sales

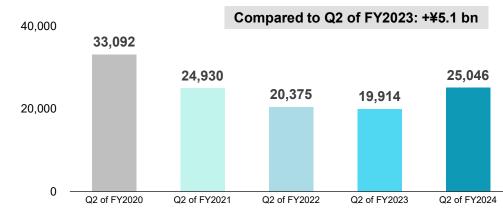
8,026

Q2 of FY2020

20,000

10.000

0



* We have revised segment classifications effective Q2 of FY2024. Results for Q2 of FY2023 are based on the segment classifications after the revision.

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8,791

Q2 of FY2023

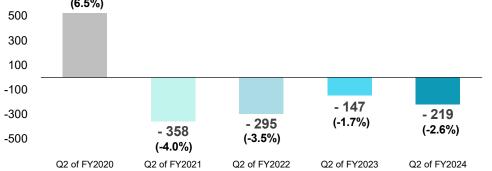
(Unit: million yen)

8.499

Q2 of FY2024



Operating profit Compared to Q2 of FY2023: -¥0.0 bn 524 700 (6.5%)



Compared to Q2 of FY2023: -¥0.2 bn

8,425

Q2 of FY2022

Financial Results for Construction for Environmental Energy Segment

Orders Compared to Q2 of FY2023: +¥2.5 bn 4,000 4,000 3,462 2.000 2,000 914 0 Ω Q2 of FY2023 Q2 of FY2024 Compared to Q2 of FY2023: -¥0.0 bn **Operating profit** Operating profit margin (%) 200 6,000 100 30 4,000 (1.4%) 0 2,000 - 24 (-1.4%) -100 Q2 of FY2023 Q2 of FY2024 * We have revised segment classifications effective Q2 of FY2024. Results for Q2 of FY2023 are based on the

segment classifications after the revision.

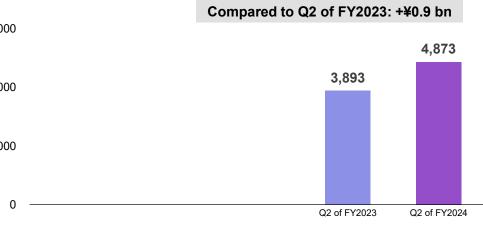
* Results for Q2 of FY2020, FY2021, and FY2022 are not presented as they are included in the results of the construction of electrical facilities for buildings segment.

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Net sales Compared to Q2 of FY2023: -¥0.4 bn 2,190 1.735 Q2 of FY2023 Q2 of FY2024

Backlog carried over to next half



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(Unit: million yen)



Financial Results of Associated Business Segment

* Associated Business includes real estate business, total building management, maintenance and inspection of electrical facilities, sale of materials, software development, and design of electrical facilities. Figures for real estate leasing, management, etc. are not included in Orders as they do not involve orderbased production.

1,416

Q2 of FY2020

3,000

2,000

1,000

0



Compared to Q2 of FY2023: -¥0.3 bn

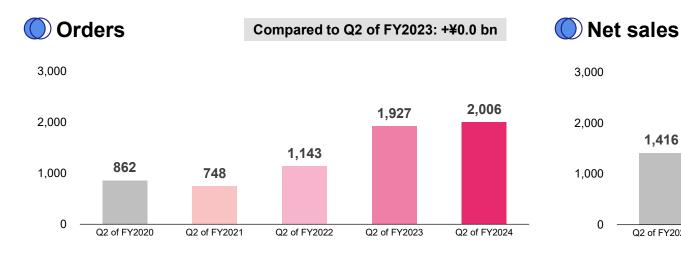
2,536

Q2 of FY2023

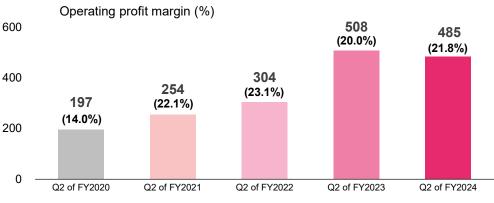
(Unit: million yen)

2,231

Q2 of FY2024



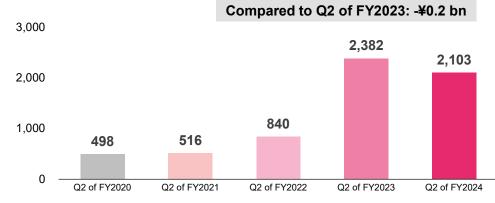
Operating profit Compared to Q2 of FY2023: +¥0.0 bn



Backlog carried over to next half

1,152

Q2 of FY2021



1,318

Q2 of FY2022

* We have revised segment classifications effective Q2 of FY2024. Results for Q2 of FY2023 are based on the segment classifications after the revision.



Major Railway-Related Construction Projects

FY2024 FY2025 FY2026 FY2027 FY2028 **FY2029** Name of the construction Haneda Airport Access Lines (East Yamanote Route and New Access Lines) _ Scheduled to start operation in FY2031 (JR East) Works to relocate obstructions Wireless Train Control System (Advanced Train Administration and Keihin Tohoku Line: between Kawaguchi and Omiya, Yurakucho and Kamata, Nippori and Oji, etc. Communications System [ATACS]) Seismic Reinforcement of Shinkansen's Overhead Line Mast (Replacement of Tohoku Shinkansen: between Omiva and Plan to replace approx. 4,000 masts from FY2021 to 2027 and Oyama, Fukushima and Ichinoseki, etc. Steel Pipe Mast) approx. 4,000 masts from FY2028 to 2033 (JR East) Tohoku Shinkansen: between Ueno Construction planned for Joetsu Shinkansen: between Omiya and Shinkansen Speed Enhancement (Introduction of Simplified Overhead Contact and Omiya, and Furukawa and Morioka Honjo-waseda (JR East) Lines) **Projects** Measures for Aging Railway Electrical Facilities (Maintenance and Renewal) bv JR Renovation and Other Works for Various Facilities Due to Aging of Railway Electrical Facilities Tokyo Metropolitan Area, Sendai Area, and Niigata Area (" P" New Suica Gate System (Networks and Monitoring and Maintenance) The system planned to be introduced gradually from the summer of 2023 (JR East) New Construction for Infrastructure Sharing at TAKANAWA GATEWAY CITY Station-front Redevelopment Projects (Tokyo Metropolitan Area, Hokkaido, etc.) **Collecting information Renewal Work of Substation Facilities** Start Business with New Customers and in New Industries **Projects by** other public New Line Extensions (Tokyo Metro: Extensions of Yurakucho Line and Namboku Collecting information: Scheduled to start operation in the mid-2030s Line) and private railways New Line Extensions (Utsunomiya LRT: Extension to the West) Collecting information: Scheduled to start construction in or after FY2027 and start operation in the early 2030s New Line Extensions (Hokkaido Shinkansen: Extension to Sapporo) Collecting information: Scheduled for completion in or after FY2030



() Major Orders Received (First Half)

		. ,	1	
		Name of the construction	FY2024	FY2024 FY2025
	JR East	Preparatory Renovation Work on TEPCO Underground Equipment between Hatogaya and Warabi		
	JR East	Work to Newly Install ATACS Devices and Other Work on Keihin Tohoku Line between Yurakucho and Kamata		
	JR East	Work to Rebuild Seismic Support Fixtures on Tohoku Shinkansen between Omiya and Oyama - 3		
	JR East	Work to Replace Panelboards and Other Work at Six Locations on Tohoku Shinkansen, including Shin Utsunomiya Substation		
2	Metropolitan Intercity Railway Company	FY2024-2025 Repair Work of Railway Track Equipment		
	Large-scale project	Yakult's New Chiba Plant Construction Work (Core Facilities and Buildings)		
	Governmental agency	Tokyo Big Sight (6) Electrical Facilities Work for Renovation of the East Exhibition Building		
	Governmental agency	Electrical Facilities Works for New Building of Boat Race Marugame Off-track Ticket Office		
	Governmental agency	Higashihiroshima Sports Park: Renovation of Gymnasium and Other Facilities (Electrical Work)		
	Governmental agency	Kyoto City Central Wholesale Market: Redevelopment Work for Market I - Electrical Facilities Work for the New Building for Fruits and Vegetables (Tentative Name)		
	Air conditioning, sanitation, and electric	(Tentative Name) Construction Work for Shin-Kamagaya Station-front Project (Commercial Building) (Mechanical and Electrical Facilities)		
(°?»)	Networks	CCTV Facilities Work at the Meishin Expressway and Others		
	Energy creation	Oritsumedake Wind Power Plant Construction Work		
	Air conditioning, sanitation, and electric Networks	(Tentative Name) Construction Work for Shin-Kamagaya Station-front Project (Commercial Building) (Mechanical and Electrical Facilities) CCTV Facilities Work at the Meishin Expressway and Others		

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Major Orders Received (First Half)



Work to Replace Panelboards and Other Work at Six Locations on Tohoku Shinkansen, including Shin Utsunomiya Substation



Yakult's New Chiba Plant Construction Work



Kyoto City Central Wholesale Market: Redevelopment Work for Market I - Electrical Facilities Work for the New Building for Fruits and Vegetables (Tentative Name)



Tokyo Big Sight (6) Electrical Facilities Work for Renovation of the East Exhibition Building

©TOKYO BIG SIGHT Inc

4 Efforts Toward Sustainability



NIPPON DENSETSU KOGYO CO.,LTD.

Basic Policy on Sustainability

Based on our corporate philosophy, "We execute our duties safely, reliably, and with a customer-first spirit to strengthen customers' confidence in us and contribute to society by creating infrastructure that is important to society and supports people's lives and the economy.," we, at the NDK Group, aim to contribute to the realization of a sustainable society through sustainable growth and business activities of the Group.

Materiality Efforts

Environment

Materiality

- 1. Contributing to a decarbonized society
- 2. Promoting resource circulation

Achievements (First Half)

- Building NDK Nagano Building as a ZEB
 - CO₂ reduction: Approx. 13 t-CO₂/year
- Working to improve energy efficiency of NDK Oji Building through the introduction of high-efficiency air conditioners and others.

CO₂ reduction: Approx. 33 t-CO₂/year

• Promoting a shift to hybrid vehicles (HVs) for use at the Company

Introduced 150 HVs

(Proportion of HVs to all company-owned vehicles: Approx. 23%)



NDK Nagano Building (under construction)

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Issuance of Integrated Report

fiscal year (September 2024) for all

efforts to increase corporate value.

We started issuing an Integrated Report this

stakeholders, including shareholders and

investors, with the aim of fostering deeper

understanding of the Group's business and



Integrated Report 2024

INIPPON DENSETSU KOGYO CO.,LTD.

Society

4

Materiality

- 3. Pursuit of maintaining and improving safety and quality
- 4. Maintaining comfortable social infrastructure
- 5. Securing and developing human resources
- 6. Respect for human rights and diversity
- 7. Building a healthy and comfortable workplace
- 8. Creation of new value



Materiality

- 9. Reinforcing corporate governance
- 10. Strengthening risk management

Achievements (First Half)

- Serious workplace injuries and serious accidents: 0
- Prompt responses to requests for emergency restorations from railway companies and others
 - Response to the July 2024 Yamagata Prefecture heavy rain disaster (Yamagata Shinkansen) and others
- Efforts to raise recognition using the radio, YouTube, etc.
- Promotion of investment for health: Recognized as a 2024 Certified KENKO Investment for Health Outstanding Organization

Holding of events to promote health (expanded to the Oji and Tamagawa areas)

Participation in the Corporate Action to Promote Measures against Cancer as a promotion partner company

- Support for activities of Tetsudou Kousaikai and partial assistance for sports prosthetics for student para-athletes
- Participation in Tokyo Greenship Action (activities to conserve natural environment)

Achievements (First Half)

- Formulation of the NDK Group Action Guidelines (revisions to the Employees Code of Conduct and other standards)
- Revision to the Whistleblowing Rules Establishment of an external reporting desk
- Conducting of business continuity drills based on the NDK Business Continuity Plan (BCP)



Broadcasting of our first commercial video advertisement to increase recognition



Event to promote health (Tamagawa area)

5 Financial Results Forecast FY2024 (Consolidated)



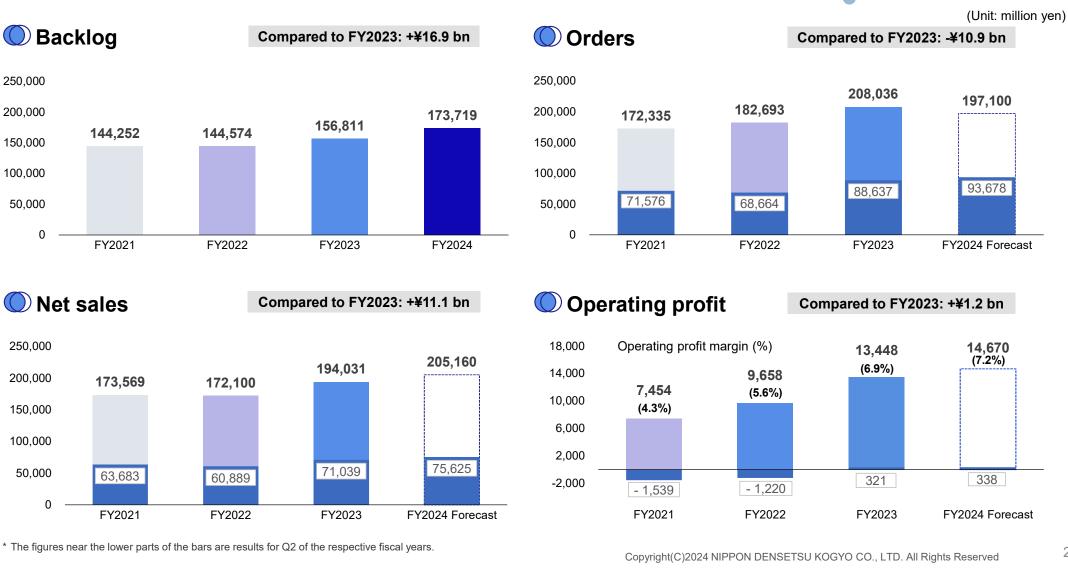


Key Points in the Financial Results Forecast

- Having JR East and other customers as our foundation, we will secure a high level of orders by monetizing new domains and strategically taking orders with a focus on profitability.
- We expect net sales of ¥205.1 billion, which will be a record high, as investments by railway companies recover and constructions for large-scale projects begin in earnest.
- We will minimize the impact of rising personnel and other expenses by increasing productivity and engaging in discussions with customers and secure an operating profit of ¥14.6 billion.

	FY2023 Result		FY2024 Forecast		Year on year	
Backlog at beginning of period	156,811		173,719		16,907	10.8%
Orders	208,036		197,100		-10,936	-5.3%
Net sales	194,031		205,160		11,128	5.7%
Gross profit	28,509	(14.7%)	31,540	(15.4%)	3,030	10.6%
SG&A	15,060	(7.8%)	16,870	(8.2%)	1,809	12.0%
Operating profit	13,448	(6.9%)	14,670	(7.2%)	1,221	9.1%
Non-operating income and expenses	1,452	(0.7%)	1,160	(0.6%)	-292	-20.1%
Ordinary profit	14,900	(7.7%)	15,830	(7.7%)	929	6.2%
Extraordinary income and losses	540	(0.3%)	30	(0.0%)	-510	-94.4%
Profit attributable to owners of parent	10,042	(5.2%)	10,500	(5.1%)	457	4.6%
Backlog carried over to next period	173,719		168,883		-4,836	-2.8%

(Figures in parentheses are ratios to net sales. Unit: million yen)



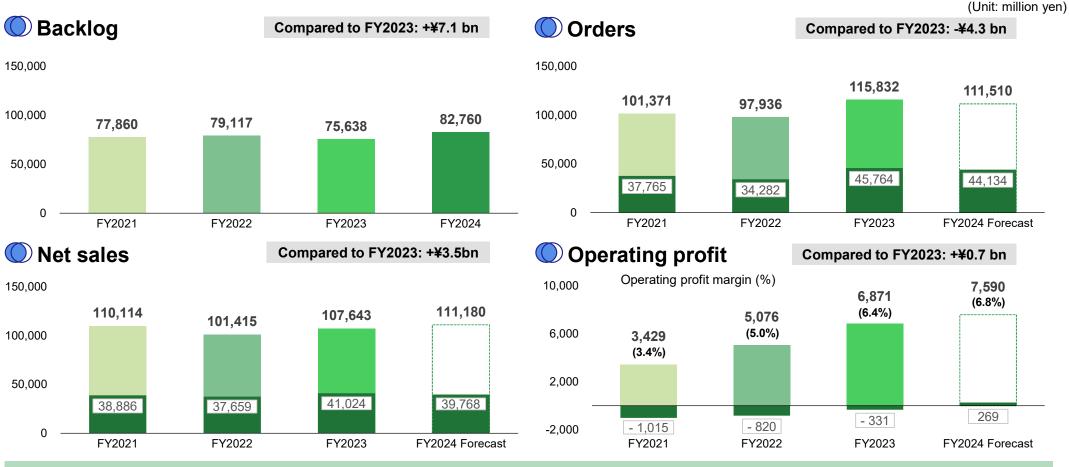
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NIPPON DENSETSU KOGYO CO.,LTD.

Financial Results Forecast FY2024 (Consolidated)

Financial Results Forecast for Construction of Electrified Railway Equipment Segment

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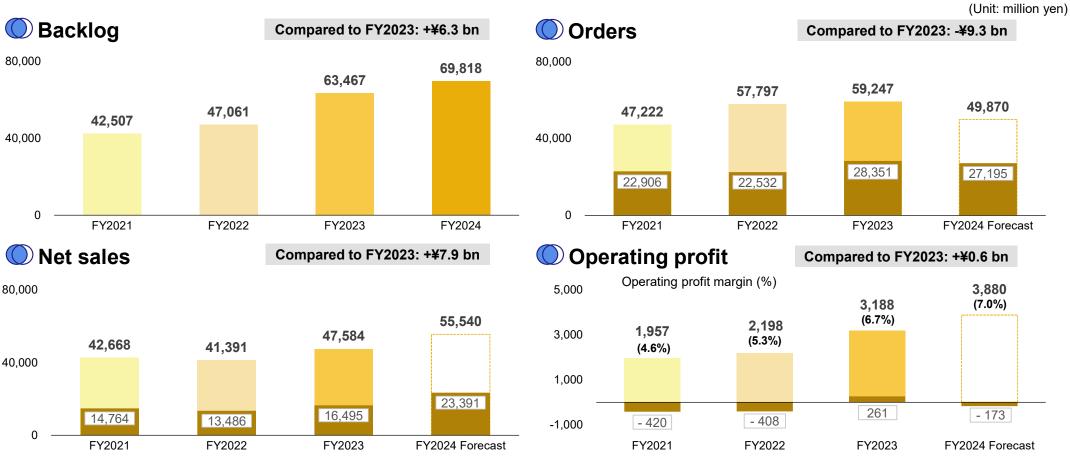


- While construction orders from JR East declined after large orders in the last period, orders from other private railway companies are robust.
- Orders from JR East, which are on a recovery trend, are likely to help improve profitability. We expect increases in net sales and operating profit.

* The figures near the lower parts of the bars are results for Q2 of the respective fiscal years.

Financial Results Forecast for Construction of Electrical Facilities for Buildings Segment

INIPPON DENSETSU KOGYO CO.,LTD.



- We have maintained a high level of construction work in hand and will continue to take orders strategically with a focus on profitability and operational conditions.
- We expect an increase in net sales as constructions of large-scale projects begin in earnest. We also expect an increase in operating profit as we pass rising costs on to customers.

* The figures near the lower parts of the bars are results for Q2 of the respective fiscal years.

* Results for FY2021 and FY2022 and backlog for FY2023 include those for the construction for environmental energy segment.

Financial Results Forecast for Construction of Information and Communication Systems Segment

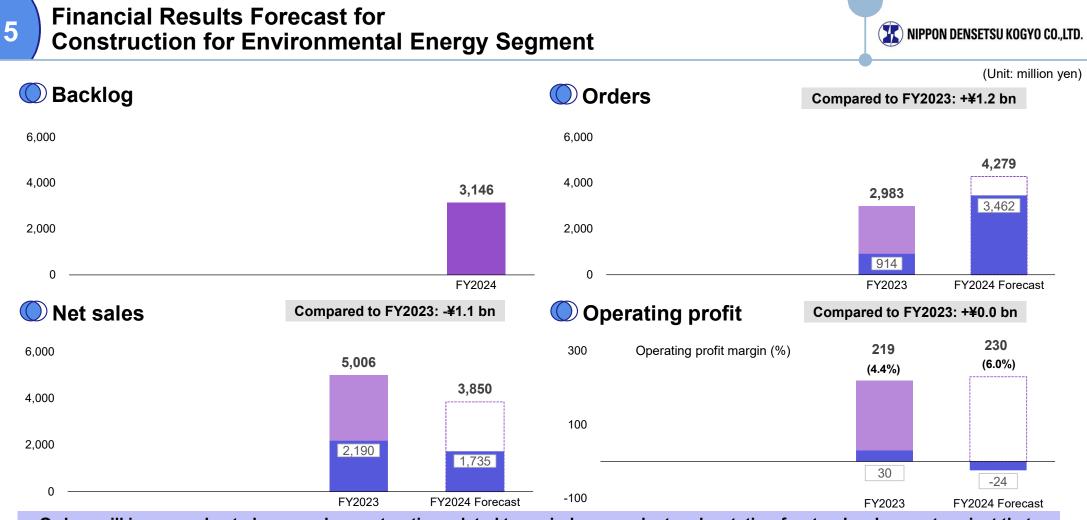
NIPPON DENSETSU KOGYO CO.,LTD.

(Unit: million yen) Backlog Orders Compared to FY2023: -¥0.5 bn Compared to FY2023: +¥1.5 bn 40,000 40,000 28,280 26,697 25,180 23,654 22,405 18,115 17,263 20.000 16,666 20,000 16,879 11,679 10,685 10,155 0 0 FY2021 FY2023 FY2024 FY2021 FY2022 FY2024 Forecast FY2022 FY2023 Net sales Compared to FY2023: +¥1.3 bn **Operating profit** Compared to FY2023: +¥0.3 bn Operating profit margin (%) 40,000 3,000 2.090 1.765 (7.4%) 1,387 28,400 1,346 27,945 27,057 (6.5%) 26,032 (5.0%) (5.2%) 1,000 20,000 8.880 8,791 8,499 - 147 8,425 - 219 - 295 - 358 -1,000 0 FY2021 FY2022 FY2023 FY2024 Forecast FY2021 FY2022 FY2023 FY2024 Forecast

- Orders are strong due to a successful bid for a large-scale network project and a recovery in orders from JR East.
- We expect increases in net sales and operating profit as an increase in orders form JR East is likely to make up for the decline in investment by mobile communications companies.

* The figures near the lower parts of the bars are results for Q2 of the respective fiscal years.

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- Orders will increase due to large-scale construction related to a wind power plant and a station-front redevelopment project that involves electrical, air conditioning, and sanitation work in one.
- While net sales is likely to decline after large sales from renewable energy projects, we expect an increase in operating profit as profitability improves.

* The figures near the lower parts of the bars are results for Q2 of the respective fiscal years.

* Results for FY2020, FY2021, and FY2022 and backlog for FY2023 are not presented as they are included in the results of the Construction of Electrical Facilities for Buildings Segment.

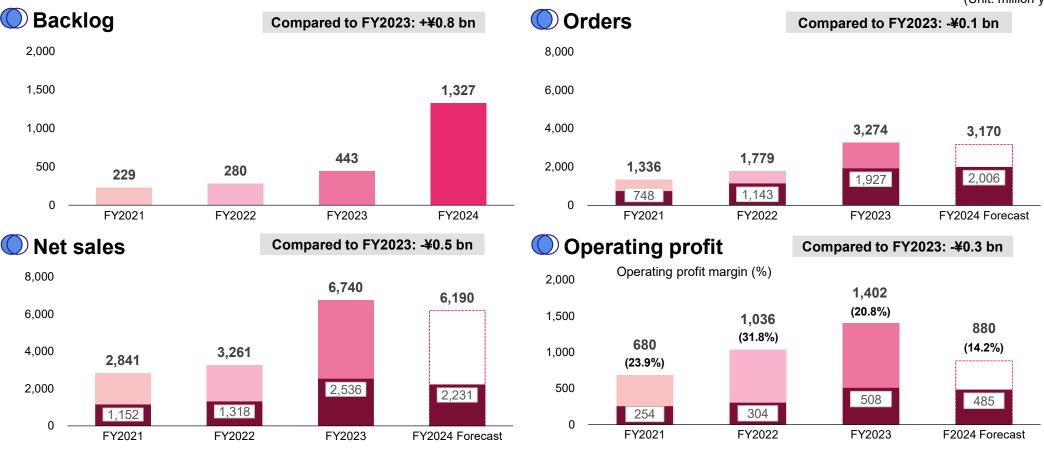
Financial Results Forecast for Associated Business Segment

Associated Business includes real estate business, total building management, maintenance and inspection of electrical facilities, sale of materials, software development, and design of electrical facilities. Figures for real estate leasing, management, etc. are not included in Orders as they do not involve order-based production.



(Unit: million yen)

31



- Two rental apartment buildings are scheduled to open which take an advantage of an excellent location of the former site of the company building.
- We will focus on creating new businesses, in addition to maintenance and inspection work for electrical facilities, sales business, etc., and work to increase net sales.

* The figures near the lower parts of the bars are results for Q2 of the respective fiscal years.

6 Implementing Management That Is Conscious of Cost of Capital and Stock Price

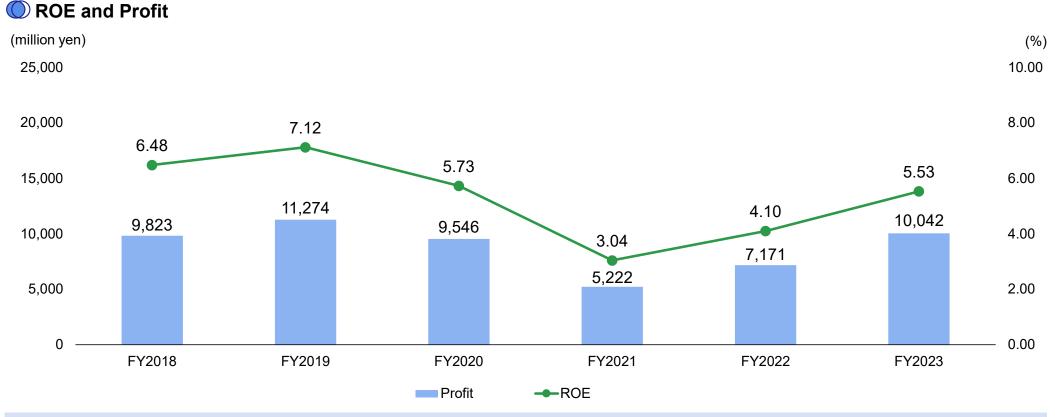


Implementing Management That Is Conscious of Cost of Capital and Stock Price

Understanding the current status for enhancing capital efficiency

6

(TR) NIPPON DENSETSU KOGYO CO.,LTD.



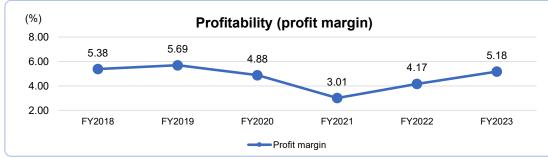
•ROE of the Company has recently been below the cost of shareholders' equity. We recognize that improving ROE is an important management issue.

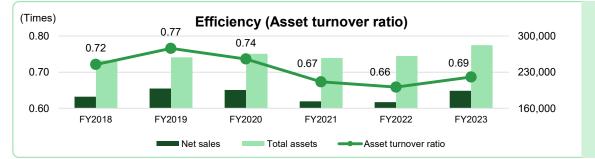
* We understand that the cost of capital for FY2023, calculated using the CAPM, was approx. 6%

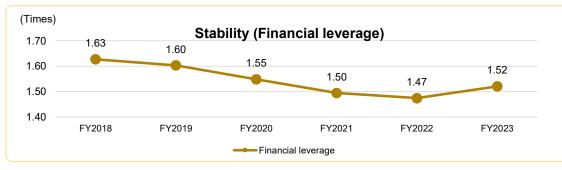
Implementing Management That Is Conscious of Cost of Capital and Stock Price



• While our financial soundness is solid, we recognize that we need to improve efficiency and further enhance profitability.







Profitability (profit margin)

(III) NIPPON DENSETSU KOGYO CO.,LTD.

• We have continued our efforts to enhance profitability. While profitability temporarily declined due to the COVID-19 pandemic, we achieved a V-shaped recovery in profit.

[FY2023 Operating profit margin]	
The Company:	6.9%
Average of the companies in the construction sector in the Prime Market of the TSE:	5.5%

Efficiency (Asset turnover ratio)

- The pace of growth in total assets exceeded growth in net sales, representing a downward trend in efficiency. Increase in net sales: 6%; increase in total assets: 12% (compared to FY2018)
- Liabilities have remained roughly constant, and net assets have trended upward.

Stability (Financial leverage)

• As a company that supports social infrastructure, we work to secure internal reserves necessary to continue our business activities. Stability is thus high.

Implementing Management That Is Conscious of Cost of Capital and Stock Price

NIPPON DENSETSU KOGYO CO.,LTD.

Target ROE and Target Market Capitalization in NDK Vision90

- We aim for an ROE of 10% or higher by expanding our revenue base, growing our business through growth investments, and improving capital efficiency.
- We also aim for a market capitalization of ¥230 billion by generating returns that exceed the cost of shareholders' equity.



Trend in ROE

6

Implementing Management That Is Conscious of Cost of Capital and **Stock Price**



Toward Further Enhancing Profitability

- Based on the solid revenue base we have established, we will make growth investments in areas of human resources, productivity improvement, and business.
- We aim to balance the proportions of business segments by capturing business opportunities in growth areas and strengthen our corporate structure by increasing the scales of our businesses and diversifying risks.

NDK Vision90

With pride and responsibility as a leading company in the field of construction of electrified railway equipment, we aim to become a comprehensive infrastructure facilities construction company by expanding our business in construction segments of electrical facilities for buildings, information and communication systems, and environmental energy.



6

Balance the proportions of business segments

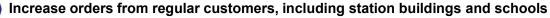
Expand construction segments of electrical facilities for buildings, information and communication systems, and environmental energy

Strengthen the revenue base by further solidifying relationships with regular customers



Secure orders from JR East and other JR companies







Secure orders from the mobile field and increase orders from the network field

Creation of New Businesses Expansion of Business Areas



- Increase business with public and private railways nationwide to expand the market presence
- Participate in large-scale development projects nationwide
- Nationwide expansion of the infrastructure sharing business

Expand business nationwide in the fields of air conditioning and sanitation, ZEB, and energy creation

Enter new businesses (recycling business and local communities-related business)

Growth investment plan: Make growth investments of ¥75.0 billion from FY2024 to FY2031

Human resources

- Secure human resources through attractive performance-based remuneration
- Strengthen human resource development by various measures, including renewing and adding practical training facilities
- Improve the workplace environment

Productivity improvement

- Develop and introduce new technologies
- Strengthen DX education and utilize generative AI Enhance safety and save labor through renewing construction vehicles and machinerv

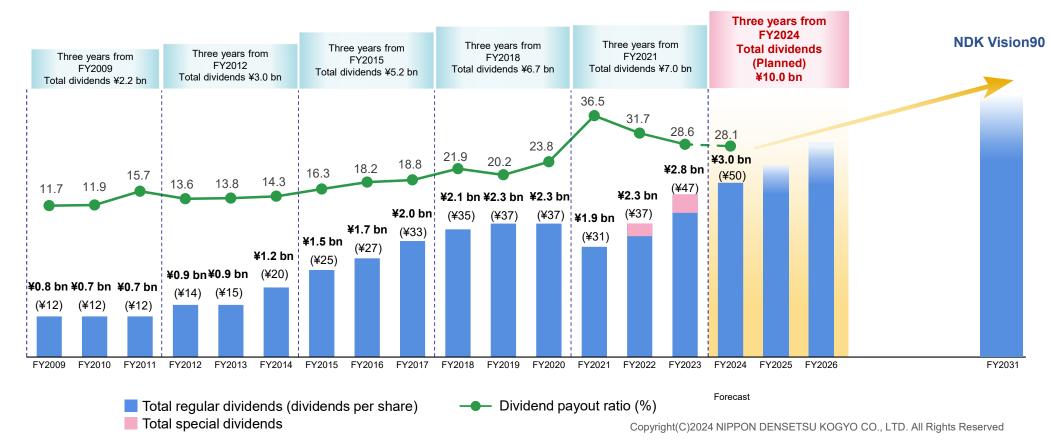
Business-related

- Conduct M&As aimed at strengthening the construction systems and entering new businesses
- Establish in-house venture systems and collaborate with startups
- Enhance support for partner companies in recruitment and business. succession
- Reduce environmental impact and contribute to local communities

NIPPON DENSETSU KOGYO CO.,LTD.

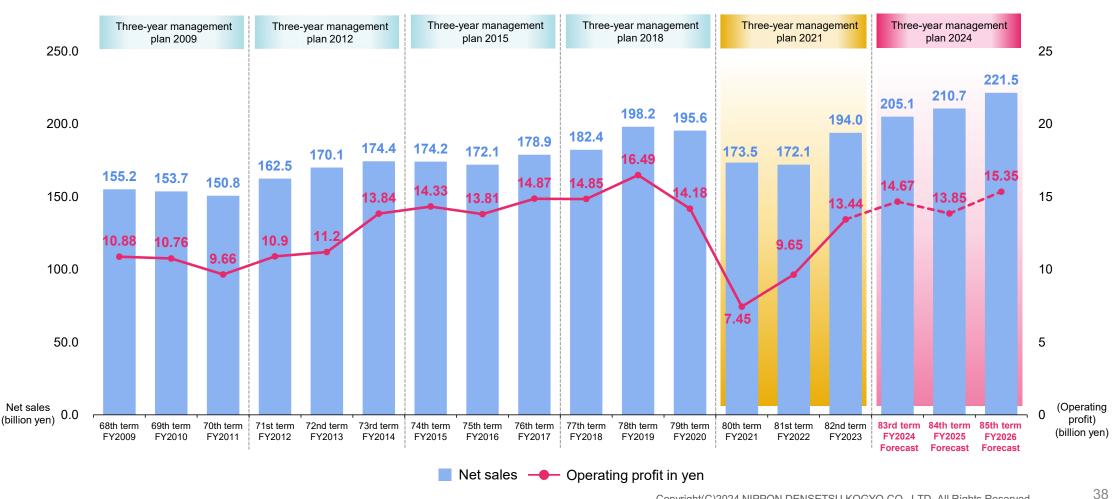
Toward Further Enhancing Efficiency

- We will promote the reduction of net assets by various measures, including accelerating the sale of strategically-held shares.
- With a basic policy of a three-year total dividends of ¥10.0 billion, we will consider and carry out acquisitions of treasury shares and dividend increases.



V-shaped recovery achieved in FY2023

Secure profit to grow sustainably



Please note that the forecast figures presented in this document were prepared based on the information available to the Company at the time they were prepared, and actual results may differ from the forecasts in the document due to fluctuation of the levels of various risks and uncertainties and changes in economic conditions, among other factors, in future.

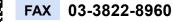
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